

I. COURSE INFORMATION

- A. Business 221 Business Law I
- B. 3 credit hours
- C. Beatty, Samuelson, and Abril. *Introduction to Business Law*. 6th ed. Massachusetts: Cengage, 2019
- D. Prerequisites: None

II. COURSE DESCRIPTION

This course surveys the field of business law. Topics given special consideration are law of contracts in general, law of sales, negotiable instruments, and bailments. This course is based on the Universal Commercial Code and is designed to help the student avoid basic problems and to know when to ask for professional help.

III. LEARNING OUTCOMES

- A. Describe American Law sources, the American court system and processes, and methods of alternative dispute resolution
- B. Recognize the relevance of ethical and legal considerations when making strategic business decisions
- C. Differentiate between negligence, intentional torts, and strict liability within tort law
- D. Identify contract elements and important characteristics of performance and breach
- E. Define and differentiate the fundamental principles of personal property, real property, and intellectual property
- F. Describe the nature and function of agency and employment law
- G. Define and differentiate the duties and potential liability of various business entities

IV. MAJOR CONTENT AREAS

- A. Introduction to law, legal reasoning and legal profession
- B. Nature of contracts
- C. Formation and terms of sale contracts
- D. Agency relationships
- E. Employment laws

V. ASSIGNMENTS (may include but are not limited to)

- A. Discussions
- B. Assignments and projects
- C. Quizzes
- D. Exams

VI. EVALUATION METHODS (may include but are not limited to)

- A. Assignments
- B. Participation
- C. Exams